



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

April 24, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$82,044	27
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Shackelford, Edward L.	The Assurance Group, Inc.	\$37,063	7
AmeriLife		\$34,668	40
Borosak, William J. Jr.	Secure Financial Group, LLC	\$31,640	8
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$25,296	7
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$23,687	5
Lemar, Mike	Sunshine State Agency	\$22,633	14
Barta, Devin M.	Barta Insurance Agency	\$21,060	6
Ahlbum, Tim	Health Coverage Solutions	\$20,196	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$16,535	14
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$16,351	4
Olguin, Loren A.	Olguin Insurance Agency	\$15,084	2
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Concklin, Ron	Rosenberg-Concklin, Inc.	\$9,643	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,348	7
Abbatiello, Vincent	Mainstay Retirement Solutions	\$9,312	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$9,024	3
Senior Insurance Marketing, Inc.		\$8,939	3
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$8,376	1
Schwartz, Scott J.	Insurance Protection Services	\$8,340	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$7,175	1
Rosati, Lisa	Rosati Insurance Agency	\$7,032	2
Bowes, Richard	Bowes Insurance Agency	\$6,936	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$6,426	1
Valery, Albert L.	Valery Insurance Agency	\$6,132	2
Birchard, Natalie K.	Birchard Insurance Agency	\$5,976	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$5,878	2
Clark, John W.	Senior Solutions Insurance Agency	\$5,820	6
Buck, James L.	Buck Insurance Agency	\$5,304	2



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#### Bronze Producers (\$2,500 - \$5,000)

Thiessen, Edward J.	Thiessen Insurance Agency	\$4,620	1
Edwards, Jackson IV	Edwards Insurance Agency	\$4,296	2
Wroblewski, Robert M.	SOS Insurance Group	\$4,224	3
Dworkin, Earl D.	Dworkin Insurance Agency	\$4,223	1
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$4,104	1
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$3,852	1
EPC Associates, Inc.		\$3,764	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,718	2
Catron, Edward A.	Catron Insurance Agency	\$3,600	1
Perkins, Jerry L.	Perkins Insurance Agency	\$3,600	1
Daniels, David K.	David K. Daniels & Associates	\$3,592	2
Centerstone Insurance & Financial Svcs.		\$3,587	2
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,576	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,371	1
James M. Gray, Inc.		\$3,252	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$3,228	2
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,191	1
Judah, Charles G.	MSIS, Inc.	\$3,155	2
Johnson, Jamie S.	Johnson Insurance Agency	\$3,106	2
Maisto, Stephen	Senior Health Solutions	\$2,976	3
Norgard, Chad M.	Norgard Insurance Group	\$2,927	1
Snow, Audrey	Snow Insurance Agency	\$2,927	1
Brazzi, Patricia E.	Brazzi Insurance Agency	\$2,916	2
Broedell, Joseph F.	Broedell Insurance Agency	\$2,846	1
Derevensky, Jackie	Derevensky Insurance Agency	\$2,844	1
Graham, Carter	Shoreline Financial	\$2,844	1
Lerner, Stanford J.	Lerner Insurance Agency	\$2,844	1
Wallis, Noel	Wallis Insurance Agency	\$2,844	1
Abeysekera, Saliya	Abeysekera Insurance Agency	\$2,778	1
Carran, John S.	Carran Insurance Agency	\$2,771	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$2,712	3
Daley, Michael A.	Daley Insurance Agency	\$2,700	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$2,688	2
Ray Kastl Insurance Inc.		\$2,663	1
Dohse Senior Ins. Services, Inc.		\$2,592	1
Centurion Agency, Ltd.		\$2,564	2
Myers, Michael P.	Myers Insurance Agency	\$2,508	1



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

April 24, 2016

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

### Gold Producers (\$10,000 - \$15,000)

Ottovegio, Xiomara	\$14,544	Graham, Christopher N., CLU	\$12,828
Hargis, Mark D.	\$14,304	Jaffe, Joseph A.	\$10,570
Ranney, Eugene	\$13,500	Ahlbum, Tim	\$10,140

### Silver Producers (\$5,000 - \$10,000)

Abbatiello, Vincent	\$9,312	Bowes, Richard	\$6,936
Ripoll, Glenn A.	\$8,736	Stevens, Ray	\$6,442
Wiedersum, Bryan F.	\$8,376	Simpkins, Mark A.	\$6,426
Schwartz, Scott J.	\$8,340	Rosati, Lisa	\$6,312
Mangini, Rosemary	\$8,196	Borjas, Israel	\$6,155
Serr, Jennifer	\$8,195	Brown, Christopher	\$5,724
Friedman, Michael D.	\$7,536	Moore, Daniel	\$5,472
Hoyek, Pete N.	\$7,175	Kraus, Bratone T.	\$5,256

### Bronze Producers (\$2,500 - \$5,000)

Kurz, Christopher R.	\$4,812	Valery, Albert L.	\$3,024
Edwards, Ron	\$4,620	Ahlbum, Jon	\$2,976
Lowenstein, Dale R.	\$4,607	Grattan, Michael J.	\$2,976
Lowe, Judith C.	\$4,367	Norgard, Chad M.	\$2,927
Stark, Richard N.	\$4,306	Snow, Audrey	\$2,927
Dworkin, Earl D.	\$4,223	Stern, Mindy S.	\$2,927
Clanton, Danny	\$4,104	Hendrickson, Drew	\$2,916
Sheldon, Paul, CLU, ChFC	\$3,852	Broedell, Joseph F.	\$2,846
Vickers, Jordan	\$3,756	Colpitts, Walter W.	\$2,844
Payant, Thomas A.	\$3,708	Feldman, Lois M.	\$2,844
Michaels, Christopher	\$3,600	Galindo, Juan A.	\$2,844
Ulayyet, Fred M.	\$3,576	Gordon, Aaron	\$2,844
Fishman, Darren	\$3,480	Mankiewicz, Joshua	\$2,844
Rudd, Henry	\$3,480	Puro, Miko M.	\$2,844
Nordstrom, Timothy W.	\$3,371	Saval, Toby	\$2,844
Edwards, Jackson IV	\$3,336	Wallis, Noel	\$2,844
Daniels, David K.	\$3,276	Brown, Matthew	\$2,843
Malooley, Michele A.	\$3,276	Abeysekera, Saliya	\$2,778
Spink, Chad D.	\$3,252	Keating, Gizella W.	\$2,771
Preuss, Diane J.	\$3,191	Balogh, Christian J.	\$2,760
Kraja, Ruzdi	\$3,132	Daley, Michael A.	\$2,700
Cristancho, Luz M.	\$3,108	Kastl, Raymond L.	\$2,663
Dewalt, Geri B.	\$3,108	Dohse, Leland L.	\$2,592
Rush, Francine	\$3,096	Roberts, Horace A. III	\$2,567
Lehman, Lary P.	\$3,095	Myers, Michael P.	\$2,508
Stevens, Jason	\$3,059		